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Pozitive Energy announces exclusive trading partnership with Shell Energy Europe Ltd

Pozitive Energy, an energy supplier at the cutting edge of the industry, has signed an exclusive five-year trading agreement with Shell Energy Europe Ltd for gas and electricity.

Established in 2016, Pozitive Energy is unique in the market due to its innovative technology led approach; low-cost tariffs combined with tailor-made software provides each customer with a bespoke solution.

Offering 100% green electricity, the company specialises in supporting multi-site organisations such as retailers, hotels and restaurant chains, property management companies, care homes, petrol stations and government organisations. Through this partnership, Pozitive Energy will also be able to procure carbon-neutral gas (with carbon offsets, or renewable gas certificates) for its customers via Shell.

This new partnership will facilitate the growth of Pozitive Energy's business by providing competitive access to wholesale trading markets, allowing the company to offer price and supply certainty to its customers and partners.

Steve Daniels, CSO of Pozitive Energy, said: "Confirming an internationally recognised brand such as Shell Energy Europe Ltd as a strategic trading partner is a significant achievement in the continued success of our business. It will help us ensure that our customers continue to receive the quality of service, access to sophisticated technology and competitive prices that they have come to expect."

"The agreement provides security for both our customers and the partners we work with to supply them. The continuity of supply allows us to offer longer term contracts and to further invest in the software and IT systems which enable everyone to work faster and smarter, resulting in even lower costs to our customers."

Shell Energy Europe is a major supplier, marketer and trader of energy commodities – including gas, power and environmental products – with operations across 20 European countries.

Ends.